

Customer Love by Mac Anderson

Elbert Hubbard

Fun clients Fun projects When **Gayle Roy** (Johnson Outdoors, Old Town, ME) asked PAR/PrintMedia to help with producing a zipper-lock plastic bag for Carlisle canoe/kayak accessories, we accepted the challenge. Printing, laminating, and converting on plastic is "similar" to ink on paper, but the production issues are different. Production times are longer; minimums are greater; overruns are larger; and finding the right vendor to do all is a challenge.

2008

Thanks to a collaborative team: PAR/PrintMedia, vendor and client, we were able to prepare



digital files, plates, proofs, print and convert, but not without obstacles. Each was met with communication, attention to details, and a final product that met Johnson Outdoors' specifications and needs.

If you are looking for a printed (or blank) custom bag, let us help with the planning, graphics, sourcing, and production. We can help eliminate the hassle of demanding projects. If you would like samples or more information, please call or email PAR/PrintMedia.

Get happiness out of your work or you may never know what happiness is.

Four51 offers online ordering and job tracking PAR/PrintMedia now offers Four51, a web based technology platform for on demand printed products, direct marketing materials, promotional products and office supplies. Four51 offers control of corporate branding, complete order history and controlled access of who can approve and place orders. Complete order history and controlled access of who can approve and place orders. Complete order history and controlled access of who can approve and place orders. Complete order history and controlled access of who can approve and place orders. Complete order history and controlled access of who can approve and place orders. Complete order history and streamlining features of Four51. Call today if you are interested in a demonstration and details of how Four51 can make your purchasing process faster, easier and more cost effective. Find your funny bone Taking your mind off your problems - even if only for a few minutes - helps relieve stress. Take time to laugh, which decreases stress hormones and helps your body relax. Laughter may help your body fight colds and other illnesses. People under stress have lower immune systems, and laughter helps reduce that stress. Remember that no one is perfect. Being able to alugh with your cloued ones draws them closer. When you are happy and laughing, it rubs off on people. Find your funny bone. Here's how: Use to to lunch with triends who make you laugh. Pilay with the kids or teach the dog a funny movie. Pilay with the kids or teach the dog a funny movie. Pilay with the act writer Year you get a proteores of a to your children to do it. Menta Crane PAR/PrintMedia Welcomes Gail Hyer Graphic Production Coordinator Gail Hyer joins Natalie Michaels, PAR/		
funny bone time to laugh, which decreases stress hormones and helps your body relax. Laughter may help your body fight colds and other illnesses. People under stress have lower immune systems, and laughter helps reduce that stress. Remember that no one is perfect. Being able to laugh with your loved ones draws them closer. When you are happy and laughing, it rubs off on people. Find your funny bone. Here's how: • Listen to funny audiotapes on your way to work. • Watch a comedy on television or see a funny movie. • Play with the kids or teach the dog a funny trick. • Think about something humorous that has happened in your life. • Go out to lunch with friends who make you laugh. • Pick up and read a humorous book. • Pick up and read a humorous book. Milisa Tennen, Health A to Z writer Three ways to get something done: do it yourself, employ someone, or forbid your children to do it. Monta Crane PAR/PrintMedia welcomes Gail Hyer joins Natalie Michaels, PAR/PrintMedia's Office Manager, to work with clients and vendors to manage the endless details of print projects and promotional products. Gail brings over 15 years of graphics and design film anagement, trouble-shooting files and all aspects of customer relations. Originally from Akron, Ohio, Gail moved to the area over 20 years ago. She was attracted by the professional sports teams and creative theatre and arts in the Twin Cities area. Gail loves movies (calls herself a "movie maven") and books. She volunteers as a foster parent to cats at Pet Haven Inc. of Minnesota (pethavennn.org). With her cat, Dickens, Gail lives in Hopkins. Your 2009 Note: Carrie Hill, PAR/PrintMedia's Grap	online ordering and job tracking Take a tour at	products, direct marketing materials, promotional products and office supplies. Four51 offer control of corporate branding, complete order history and controlled access of who ca approve and place orders. Compliance is assured for branding standards, procurement requirements and work flow. You can save time and money with the organizing and streamlining features of Four51 Call today if you are interested in a demonstration and details of how Four51 can make you
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Phyllis Rivard Ext. 24 or phyllis@parconsulting.biz

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planning/marketing department in-house. Thanks for all your help.

We receive the nicest emails

Thanks for your help with our recent direct mail campaign. RTS Bindery Services was able to reach new prospects AND tell our story to existing clients about ALL of our expanding services. Working with PAR/PrintMedia is like having a production



Custom molded PVC Keychain for City of Eagan. Jim Roberts, RTS Bindery Services, Maple Grove, MN

BINDERY SERVICE

Looks great! Appreciate the beautiful work. Sarah Bridges, sarahBRIDGESpeople, Minneapolis, MN The key rings arrived this afternoon and look GREAT! THANK YOU for all your help in getting the Tom Colbert, City of Eagan, Eagan, MN

This is exactly what I was thinking, glad you can understand what my thoughts are on this. This is good work. Thank you for your fun work on this project. Michael Bang, North Star Dance Studio, Mpls., MN

Thank you. You have the patience of Job.

quick delivery made just in time!

Debbie Ferguson, Delta Consultants, York, SC

I think the next best thing to solving a problem is finding some humor in it. Frank A. Clark, humorist

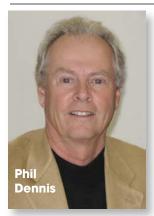
Highly opinionated Do you hear lines such as: I could care less This doesn't help the problem and it drives you bonkers?	By turns gleefully precise and happily contrarian, this book is a highly opinionated guide to better communication. In Literally, the Best Language Book Ever, author <i>Paul Yeager</i> attacks with a linguistic scalpel the illogical expressions and misappropriated meanings that are so commonplace and annoying in everyday conversation. Identifying hundreds of common language miscues, Yeager provides an astute look at the world of words and how we abuse them every day. For the grammar snobs looking for any port in a storm of subpar syntax, or the self-confessed rubes seeking a helping hand, this witty guide can transform even the least literate into the epitome of eloquence.	
One thing we can do	The plastic bags you bring home from the supermarket probably end up in a landfill. Every year more than 500 billion plastic bags are distributed, and less than 3% of those bags are recycled. They are typically made of polyethylene and an take up to 1000 years to biodegrade in landfills that emit harmful greenhouse gases. Reducing your contribution to plastic-bag pollution is as simple as using a cloth bag (or one made of biodegradable plan-based materials) instead of wasting plastic ones. For your next trip to the grocery store, BYOB. Better yet, consider using recyclable or biodegradable tote/grocery bags for your next promotion. Call PAR/PrintMedia for samples, ideas, pricing and help to find the right bag with the BEST possible imprint just for your company.	
A friendship founded on business is better than a business founded on friendship. John D. Rockefeller		
Spend yourself happy	It turns out money <i>can</i> buy happiness. But there is a catch. You have to spend it on others. Americans are significantly happier when spending pro-socially -on gifts or charity.	

The difference was seen at all income levels and even when volunteers were given five bucks and a random assignment to spend it either on themselves or others. Plus, the good feeling can last six to eight weeks- longer than that glow from your vacation.

If you are looking for "last minute" holiday gifts for clients, prospects, employees, your favorite suppliers, call PAR/PrintMedia for ideas. We can share ideas with you that will satisfy your desire to thank, recognize and honor those special people on your list.

It is better to know some of the questions than all of the answers.

James Thurber



Green is smart business

The "green trend" continues to be hot, with more businesses concerned about our environment. When you select eco-friendly promotional products and papers, you will build brand awareness and generate customer good will, all while helping the environment. With a rapidly expanding assortment of products to choose from, it's easier than ever to go green! Consider:

- Recycled. You can find golf balls, pens, key chains, sport bottles, notebooks and much more.
- Biodegradable. Consider wearables, mugs, ice scrapers, letter openers made from corn.

• Organic. Choose food items like coffee and tea, or personal care items like lip balm and lotion. Organic apparel is very comfortable and easy care, with t-shirts, hats and more available in organic fibers. Totes, biodegradable plastic bags, flashlights, and radios that don't require batteries can promote your business AND help reduce waste.

We can help you find the perfect green products for your next promotion. Give us a call today. Phil Dennis